

GMR is among top 4 private airport operators globally...



2017

- Awarded concession for New Heraklion Airport, Greece
- Awarded EPC Contract for Clark Airport, Philippines

2016

- Won concession for New Goa airport

2014

- Won concession for Mactan Cebu airport
- Delhi airport awarded world's best airport in 25-40 Mn pax category

2010

- Terminal 3 at Delhi airport commences operation
- Won concession for Male airport

2009

- Hyderabad airport awarded world's best airport in 5-15 Mn pax category
- Turkey Airport commissioned

2008

- Hyderabad airport stated commercial operations
- Won Concession for Turkey Airport

2006

- Delhi Airport Concession awarded (5 consortiums submitted bids)

2004

- Won bid to develop Hyderabad airport

Overseas airport

Indian airport

In 2017, GMR-managed airports handled total passenger volume of ~90 million.

...and has a strong track record of developing high traffic volume airports....



Delhi, India



- 8th largest terminal globally; delivered in record 37 months
- Concession Period : 30+30 yrs
- India's longest runway and only airport with 3 runways
- T3 is first to be awarded the LEED GOLD rating and first "Carbon Neutral" Airport in Asia Pacific
- Ranked 1st in the ASQ
- Cost : USD 2.6 Bn

Hyderabad, India



- First modern airport PPP in India, operational in record 31 months with a Project Cost of USD 620 Mn
- India's 2nd longest runway (4260m)
- All aviation related facilities at one place – MRO, Aviation academy etc.
- 1st airport in Asia to win the LEED "Silver Rating"

Istanbul Sabiha Gökçen, Turkey



- 20 million passenger terminal built by in record 18 months and within budgeted costs; bid awarded to GMR after 32 rounds of bidding
- Total capital expenditure (phase 1) est. at Euro 451 Mn
- Voted the World's Best Airport at the World LCC Congress – Sept 2010
- GMR divested the airport in 2014

Airports are typically developed under a long term contract with the Government agency / ministry as the counterparty and have immediate as well as long term deliverables.

...along with a strategic focus on tourism-centric airports



Cebu, Philippines



- Awarded in 2013 after a competitive international bidding run by the Department of Transportation, Govt of Philippines
- A flagship project that earned ~320 million USD in Premium for Govt.
- GMR operates the existing terminal & is constructing a new intl. terminal

Malé, Maldives



- Awarded in 2010, after transparent bidding process under the aegis of IFC, World Bank
- Achieved results on all promises – construction on schedule, more than \$111Mn to GoM & contributed to society through CSR activities

Goa, India



- Awarded to GMR India 2016 after an international competitive bid by the Ministry of Civil Aviation and State Government
- Sole developer for the airport with an ultimate capacity of 13 Mn Pax
- Phase 1 has been initiated with a capex of around 250 million USD

Crete, Greece



- Greenfield project to develop & operate a new airport in Crete of 15 Mn pax capacity awarded in 2017 after international bidding
- Total investment of ~630 Mn USD and Phase-1 of development is set to begin in 2018

With these airports, GMR has gained extensive experience in developing & operating airports in tourism focussed regions.

GMR Group has strategic investments in coal assets in Indonesia



GMR group first ventured into Indonesia in September 2008 and has been gradually expanding its operations since.



PT Golden Energy Mines, Indonesia



PT Barasentosa Lestari, Indonesia

Project	GEMS	PT BSL
Mine Location	South and Central Kalimantan and Jambi	South Sumatra Province
Shareholding	30% held by GMR Group; Partnered with Sinarmas Group	100% held by GMR Group
Resources	1.77 Bn Tons	404 Mn Tons
Reserves	640 Mn Tons	142 Mn Tons

GMR Group is keen to support the President RI's initiative to bring private sector investments in Indonesian airports



- We have actively engaged with Ministry of Transportation, Angkasa Pura – I and Angkasa Pura – II and are keen to take up any airport development, operations and management opportunities in Indonesia
- Airports of our key interest are Medan Kualanam, New Yogyakarta, Lombok Praya, Soekarno-Hatta and any other airport that may be open for co-operation

Terima Kasih!